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NEWS, OPINION AND STRATEGIES FOR PROFESSIONALS
IN THE PRINT AND PROMOTIONAL INDUSTRY

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TODAY'S TOP STORIES

Inc.

[2019 Inc. 5000: See What Promotional Products Companies Made the List](#)

by Brendan Menapace

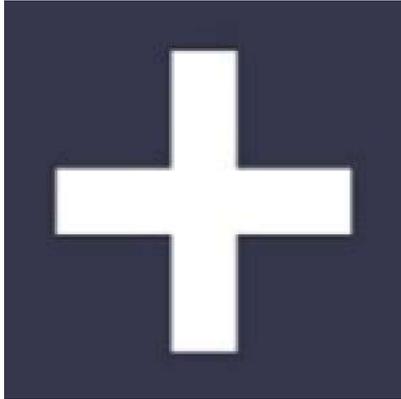
Every year, we look forward to combing through the Inc. 5000 list to see which of our friends in the promotional products industry made it among the esteemed ranks. This year, more than 60 companies related to promotional products made the list...



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can be complex—and there's a lot to account side. Think about it this way: A coach before the first play. Similarly, a company careful consideration of the current business ctors...

THE BUSINESS SECTION



Print+Promo is Now Accepting Submission for Our 2019 Top Suppliers

Print+Promo is looking for this year's TOP SUPPLIERS, and your company could be included. There is no charge to enter...



PRINTING United Exhibitor Space Is Sold Out

The Specialty Graphic Imaging Association (SGIA) announced that the show floor of its inaugural PRINTING United trade show is sold out. PRINTING United is being held Oct. 23-25, in Dallas. Registration is open for attendees online at...



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OP-ED



When to Convert from One Accounting System to Another

by Harriet Gatter

A reader asks, “Is there a good time to convert from one accounting system to another?” Read today’s edition of “Ask the Accountant” for the answer...



THE BACK PAGE



aff, American Solutions for Business

its inaugural “CSR All-Stars” feature. These
omers—even when those customers are not
of their way to solve challenges with an
iraff, customer service specialist for

INDUSTRY NEWS



2019 Women in Print and Promo: Carrie Siconolfi, Print Solutions Plus

by Elise Hacking Carr

Print+Promo is proud to present its sixth annual "Women in Print and Promo" feature. This year's group of honorees is rewriting the narrative of female representation in a traditionally male-dominated industry. Meet Carrie Siconolfi, president of Print Solutions Plus...



INDUSTRY NEWS

		August 16, 2019						
Company (Ticker Symbol)	TEV/EBITDA	For 2019	8/16/19	For 2018	2018	2017	2016	2015
Cimpress (CMPR) fka Vistaprint	14.6X	+13.2%	117.04	-13.7%	103.42	119.88	91.61	81.14
Deluxe Corp. (DLX)	6.6X	+17.6%	45.22	-50.0%	38.44	76.84	71.61	54.54
Ennis (EBF)	7.0X	+4.5%	20.11	-7.2%	19.25	20.75	17.35	19.25
InnerWorkings (INWK)	27.4X	+13.9%	4.26	-62.7%	3.74	10.03	9.85	7.50
① LSC Communications (LKSD)	11.0X	-82.9%	1.20	-53.8%	7.00	15.15	29.68	~
Quad (QUAD)	5.3X	-22.9%	9.50	-45.5%	12.32	22.60	26.88	9.30
② R.R. Donnelley (RRD)	5.9X	-50.8%	1.95	-57.4%	3.96	9.30	16.32	14.72
Market Cap in Mil \$: >>>>		+3.8%	6,977	-38.2%	6,724	10,879	10,861	9,749
	DJIA	+11.0%	25,886	-5.6%	23,327	24,719	19,763	17,425
	Nasdaq	+19.0%	7,896	-3.9%	6,635	6,903	5,383	5,007
	S&P 500	+12.6%	2,889	-6.2%	2,507	2,674	2,239	2,044
	Russell 2K	+10.7%	1,493	-12.2%	1,349	1,536	1,357	1,140
Total of 4 index composite: >>>>		+12.9%	38,164	-5.6%	33,818	35,832	28,742	25,616
① LSC Communications (NYSE: LKSD) was "spun-out" of RRD and began trading as a separate public company on October 3, 2016. ② Shares of RRD <i>reverse</i> split 1-for-3 after the "spin-outs" of LKSD and DFIN (Donnelley Financial Solutions) on October 3, 2016								
Note: Values in Green are up, Black is "even" and Red means down from the previous month's close. Information furnished above is from Go gleFinance except TEV/EBITDA from Yahoo! Finance which is from the prior day's close. All information is deemed reliable, however no representation can be made as to its accuracy and may be subject to errors. © Copyright 2019 Corporate Development Associates, Inc., Scottsdale, AZ. Contact Publisher Jim Anderson at 480-951-2441 for more information. PrintStockWatch® has been published continuously since January 2000 and now has 900+ printing industry executives as subscribers								

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